

## Kingfisher Plc - Updated Analyst Estimates

Published January 17<sup>th</sup> 2012

Kingfisher has released updated analyst estimates for financial year 2011/2012, 2012/2013 and 2013/2014.

### Like-for-like sales summary:

%	Jan 2011/12 (Full Year)	Jan 2012/13 (Full Year)	Jan 2013/14 (Full Year)
<b>B&amp;Q UK &amp; Ireland</b>	(1.7)%	0.8%	1.8%
<b>Castorama France</b>	2.7%	0.9%	1.7%
<b>Brico Dépôt France</b>	3.4%	1.0%	2.0%
<b>Poland</b>	2.0%	2.0%	2.5%
<b>China</b>	(8.8)%	3.5%	4.0%

### Retail profit summary:

£ millions	Jan 2011/12 (Full Year)	Jan 2012/13 (Full Year)	Jan 2013/14 (Full Year)
B&Q UK & Ireland	231	264	292
<b>UK &amp; Ireland</b>	<b>266</b>	<b>300</b>	<b>331</b>
<b>France</b>	<b>411</b>	<b>429</b>	<b>457</b>
Poland	136	145	156
China	0	5	7
Other	57	67	78
<b>Other International</b>	<b>194</b>	<b>218</b>	<b>241</b>
<b>Total retail profit</b>	<b>871</b>	<b>947</b>	<b>1,029</b>
Associate and JV interest and tax	(17)	(17)	(18)
Central costs	(42)	(43)	(45)
Interest	(12)	(11)	(6)
<b>Profit before tax</b>	<b>799</b>	<b>875</b>	<b>961</b>
Tax	(223)	(243)	(262)
<b>Profit after tax</b>	<b>577</b>	<b>632</b>	<b>699</b>
Earnings per share	24.5	26.9	29.7
Euro rate	1.15	1.15	1.16
PLN rate	4.71	4.85	4.86

(Information correct as at 16 January 2012)

Original link: [www.kingfisher.com/index.asp?pageid=79](http://www.kingfisher.com/index.asp?pageid=79)