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Like-for-like sales summary

%	Jan 2014/15	Jan 2015/16	Jan 2016/17
	Full year	Full year	Full year
B&Q UK & Ireland	2.1%	2.1%	2.2%
Castorama France	(0.2)%	0.7%	1.4%
Brico Dépôt France	(2.0)%	0.1%	1.3%
Poland	2.4%	2.4%	2.5%
China	(5.2)%	1.6%	2.1%

Retail profit summary

£ millions	Jan 2014/15	Jan 2015/16	Jan 2016/17
	Full year	Full year	Full year
UK & Ireland	274	300	327
France	373	390	409
Poland	123	132	140
Russia	15	18	22
China	(9)	(4)	(1)
Romania	(9)	2	4
Germany and Portugal	(10)	(4)	(2)
Spain and Turkey	15	18	24
Other International	125	162	187
Total retail profit	772	852	923
Associate and JV interest and tax	(7)	(6)	(6)
Central costs	(42)	(42)	(43)
Interest	(5)	(3)	(1)
Profit before tax	718	801	873
Tax	(186)	(204)	(223)
Profit after tax	532	597	650
Earnings per share	22.4	25.4	27.8

Euro rate	1.24	1.21	1.21
PLN rate	5.18	5.23	5.23

Information correct as at 07 October 2014

The figures above are a simple arithmetic average of the most recent forecasts that have been provided to Kingfisher by registered investment analysts. As such, the figures do not give greater weight to more recent forecasts or to the forecasts of any individual analyst, nor are they adjusted to exclude forecasts that pre-date a significant announcement or event, and therefore may or may not represent the market consensus. These average estimates are not endorsed by Kingfisher, nor does Kingfisher assume any obligation to update or revise them after the date above.

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