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Analyst estimates

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Like-for-like sales summary

%	Jan 2015/16	Jan 2016/17	Jan 2017/18
	Full year	Full year	Full year
B&Q UK & Ireland	1.6%	2.6%	2.2%
Castorama France	0.9%	1.6%	1.8%
Brico Dépôt France	0.0%	1.2%	1.6%
Poland	1.9%	2.1%	2.4%

Retail profit summary

£ millions	Jan 2015/16	Jan 2016/17	Jan 2017/18
	Full year	Full year	Full year
UK & Ireland	300	322	340
France	320	336	354
Poland	114	119	125
Other	8	22	32
Other International	122	141	157
Total retail profit	742	799	851
Associate and JV interest and tax	(6)	(7)	(7)
Central costs	(41)	(42)	(43)
Interest	(10)	(7)	(5)
Profit before tax	685	743	796
Tax	(177)	(190)	(206)
Profit after tax	508	553	590
Earnings per share	21.9	24.1	26.0
Euro rate	1.39	1.40	1.40
PLN rate	5.73	5.78	5.78


Information correct as at 12 August 2015.

The figures above are a simple arithmetic average of the most recent forecasts that have been provided to Kingfisher by registered investment analysts. As such, the figures do not

give greater weight to more recent forecasts or to the forecasts of any individual analyst, nor are they adjusted to exclude forecasts that pre-date a significant announcement or event, and therefore may or may not represent the market consensus. These average estimates are not endorsed by Kingfisher, nor does Kingfisher assume any obligation to update or revise them after the date above.

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