



# FISCAL Q1 2017 PERFORMANCE

## Q1 PERFORMANCE OVERVIEW



**+1.5%**

TOTAL COMP  
TRANSACTIONS



**+3.9%**

COMP AVERAGE  
TICKET

Positive in all geographies

## DEPARTMENT TRENDS

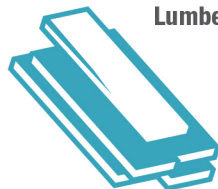
ALL MERCHANDISING DEPARTMENTS  
HAD POSITIVE COMPS

Above Company Average

### Appliances



### Lumber



### Flooring



### Tools



### Electrical



### Plumbing

### Décor



### Kitchen & Bath



## PRO HEAVY CATEGORIES

### Lumber



### Wire



### Commercial & Industrial Lighting



### Gypsum



## U.S. TRANSACTIONS

TICKETS > \$900

**+15.8%**

### BIG TICKET DRIVERS

#### Appliances



#### Flooring



#### Roofing



## ONLINE

SALES  
GROWTH:



## ASSOCIATES



HIRED **85,000+**  
TO RAMP UP FOR SPRING

## UP NEXT IN Q2 2017

Ring Outdoor  
Cam with Motion  
Activated Floodlight



PPG Timeless  
Exterior Stain  
& Sealant



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