

Kingfisher PLC – Analyst Estimates

Like-for-like sales summary

%	Jan 2018/19 Full Year	Jan 2019/20 Full Year	Jan 2020/21 Full year
B&Q UK & Ireland	-2.6%	-1.1%	-0.1%
Screwfix	4.5%	3.7%	3.0%
Total UK & Ireland	-0.3%	0.5%	1.0%
Castorama France	-7.2%	-2.7%	0.1%
Brico Dépôt France	0.6%	0.1%	1.0%
Total France	-3.6%	-1.3%	0.5%
Poland	1.4%	1.6%	1.8%

Retail profit summary

£ millions	Jan 2018/19 Full Year	Jan 2019/20 Full Year	Jan 2020/21 Full Year
UK & Ireland	392	403	418
France	209	187	194
Poland	176	179	187
Other	-33	-9	2
Other International	143	170	189
Total retail profit	744	760	801
Associate and JV interest and tax	-4	-4	-4
Central costs	-49	-50	-50
Interest	-6	-6	-6
Underlying PBT	685	700	741
Transformation Costs	-135	-33	-9
Adjusted PBT	550	667	732
Tax	-149	-178	-193
Profit after tax	401	489	539
Underlying EPS (p)	23.4	24.2	25.8
Adjusted EPS (p)	18.8	23.1	25.5
Ordinary DPS (p)	10.8	11.0	11.8
Euro rate	1.13	1.14	1.14
PLN rate	4.83	4.88	4.88

Information correct as at 15 March 2019.

Save as described below, the figures above are a simple arithmetic average of recent forecasts that have been provided to Kingfisher by registered investment analysts. The figures do not give greater weight to the forecasts of any individual analyst and may or may not represent the market consensus. These average estimates are not endorsed by Kingfisher, nor does Kingfisher assume any obligation to update or revise them after the date above. Kingfisher reserves the right, from time to time, with or without notice, to exclude one or more analysts' forecasts on the basis that Kingfisher believes them to be unrepresentative and/or out of date.