

B&Q PRODUCT HIGHLIGHTS, Q4 2012/13*

"I did that"

It looks like we all took to indoor projects to avoid the cold wet & snowy weather.....



Sales of B&Q Colours Coloured Emulsion were up 5%. Various shades of grey were amongst the most popular seeing growth of over 40% year on year (including Light Rain and Grey Slate).



Tiles up 9% YOY



Our TradePoint division now has over 1 million professional tradesman on its database



Sales of Kitchen worktops up 12% YOY, while sales of Kitchen taps up 19% YOY

Whilst indoors we focused on finishing touches...



Cushions up 46%



Curtains up 13%



LED Bulb Sales up 108%



Sales of Carbon Monoxide alarms are up 157% YOY following a national awareness campaign and a major Coronation Street story line

*For the 14 weeks to 2nd February 2013



You can do it