

SCREWFIX

2014 - Half Year

- 350,00 customers per week
- 1.5 million unique visits on Screwfix.com per month



In quarters 1 and 2 we opened 21 new stores including our 7th store in Northern Ireland



Winner
Contact Centre and Support Person of the Year in the South West Contact Centre Awards



Staff continued to fundraise, allowing The Screwfix Foundation to support 30 charity projects so far this year



91% of the UK are now within 30 minutes of a Screwfix store

Two new Directors joined us



James Mackenzie
Commercial Director



Lindsay Haselhurst
Operations Director



640 new roles were created, of which 54% were filled by under 25's.



CLICK & COLLECT

Click & Collect now accounts for 65% of orders placed on the main website and 80% of orders placed on the mobile site



Working, more to come	Working, no more to come	Not working
		
75% (LM 75% / 17 25%)	18% (LM 18% / 17 25%)	6% (LM 6% / 17 25%)

Work is good for our tradesmen with 92% working at the moment and only 18% without another job booked in

Quarter 3 so far...



4 new trial stores have been opened in Germany creating 110 new jobs



George Osborne visited our Cannock store on his tour of Great British businesses



Since July we opened our 350th store and a further 12, bringing the total to 362



We started work on a massive expansion of our Trentham warehouse due for completion in Summer 2015



Screwfix exclusively launched the new Hitachi 18V Combi Drill which was co-designed in response to feedback from its trade customers